



Robert Q. Lee

**Managing Partner, Orlando  
Executive Committee**



El Sr. Lee es miembro del Comité Ejecutivo de BMD y Socio Gerente de la oficina de Orlando. El Sr. Lee es miembro de los grupos de Negocios y Corporaciones, Derecho Internacional, Bienes Raíces, Derecho Financiero, y Fusiones y Adquisiciones. También es miembro del grupo de Representación de América Latina y el Caribe, así como de los grupos de Representación de Asia. La práctica corporativa del Sr. Lee se centra en la representación de empresas públicas, de mercado medio, multinacionales y de crecimiento emergente en asuntos corporativos y comerciales, acuerdos de licencia y cadena de suministro, joint ventures, fusiones, adquisiciones y desinversiones, reorganizaciones y roll-ups, start-ups, ofertas de valores, contratos de emisión, emisiones de bonos, gobierno corporativo, capital privado y financiamiento “mezzanine”, titulizaciones y transacciones de préstamos garantizados.

## Contact Information

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255 South Orange Avenue, Suite 700, Orlando, Florida 32801

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## Education

**The George Washington University**, B.A.

**University of Wyoming College of Law**, Juris Doctor

**University of Florida**, Pre-Engineering Studies

## Overview:

El Sr. Lee ha participado en transacciones e inversiones transfronterizas, particularmente relacionadas con las regiones de América Latina y Asia Pacífico, incluyendo servicios de manufactura, joint ventures de acciones y corporativos, proyectos de generación de energía, alianzas estratégicas, transferencias transnacionales de tecnología y licencias, proyectos de fabricación y desarrollo, acuerdos de importación y exportación, acuerdos de distribución internacional y acuerdos de consorcios internacionales, e inversiones extranjeras en bienes raíces de los Estados Unidos. El Sr. Lee también ha representado a inversionistas y ejecutivos extranjeros en asuntos de inmigración de los Estados Unidos, incluida la formación e inversiones en Centros Regionales EB-5, y solicitudes de visas de negocios e inversión (visas L-1 y E).

El Sr. Lee ha sido calificado por peer review como AV® Preeminent™, la calificación más alta de 5.0 sobre 5, en el sistema de calificación de revisión por pares de Martindale-Hubbell.

El Sr. Lee se ha desempeñado como asesor interno interino y asesor corporativo externo para GE Power Systems, GE Capital, GE Access y GE Transportation, y brindó apoyo a las divisiones legales corporativas y de bienes raíces de Siemens. Además, ha representado a los principales bancos y otros grupos de préstamos (GE Capital, Bank of America, SunTrust, Citibank y Wells Fargo) en préstamos sindicados y multitramo, términos y reestructuración de líneas de préstamo, transacciones complejas de préstamos comerciales multiestatales, ventas y compras de notas, hipotecas e instrumentos bancarios, titulizaciones y financiamiento de proyectos.

El Sr. Lee ha asesorado a compañías Fortune 500, desarrolladores, fondos de inversión y grandes propietarios de tierras para múltiples asuntos de bienes raíces comerciales, y también ha manejado todas las diferentes etapas del proceso: desarrollo y negociación, preparación y revisión de acuerdos de compra / venta de bienes raíces, y arrendamientos para centros minoristas y de oficinas, complejos de uso mixto, hoteles y resorts, proyectos de tiempo compartido e interés fraccionario, restaurantes, desarrollos residenciales de unidades múltiples, instalaciones de vida asistida, propiedades municipales y parques industriales, y almacenes y depósitos.

Además, el Sr. Lee ha representado a emisores, suscriptores e inversores (nacionales y no estadounidenses) en relación con transacciones exentas de la Regulación D y Regulación S, y colocaciones/ofertas privadas, IOPs, PIPEs, ofertas secundarias, el registro de valores ante la Comisión de Bolsa y Valores de los Estados Unidos, y la cotización en la bolsa de valores de los Estados Unidos y OTCBB.

## Representative Engagements

### **General Real Estate**

- Represented purchaser in \$30 million acquisition and financing of a historically designated mixed-use building in downtown Miami
- Represented major fund in the multi-million-dollar acquisition of REO properties from developer and banking institutions
- Represented NGO in the acquisition of Manhattan office building
- Represented major landowner in connection with \$30 million sale of DRI real property and purchase money financing
- Represented *Fortune* 250 developer in \$12 million acquisition of unimproved land
- Represented *Fortune* 250 developer in \$5 million acquisition of platted building lots in PUD
- Represented purchaser in \$13 million acquisition of office park
- Represented purchaser in \$5 million purchase of hotel
- Represented *Fortune* 250 educational institution in \$5 million acquisition of the designed-built facility
- Represented purchaser in \$8 million purchase of the retail center
- Represented *Fortune* 100 company in the disposition of 68,000 square-foot warehouse facility

### **Development**

- Represented developer in connection with the amendment of Development of Regional Impact Development Order for a 2,850-acre parcel
- Represented developer in the development of 5,000 unit planned residential community
- Represented developer in acquisition and development of a 10.25-acre multi-unit commercial park
- Represented developer in acquisition and development of 800-unit timeshare resort
- Represented developer in the development of 245 multi-unit residential building

### **Leases**

- Developed lease form for a regional shopping center
- Developed lease form for 400,000 square-foot industrial park
- Represented Fortune 100 company in the leasing of 220,000 square-foot industrial manufacturing facilities
- Represented Fortune 100 company in negotiating and drafting of build-to-suit lease involving 120,000 square-foot industrial warehouse facilities
- Represented landowner in the leasing of 20,000 square-foot boat repair and docking facilities including riparian rights
- Represented major hotel chain owner in connection with negotiation and drafting of ground lease (13.5 acres)

### ***Lending and Workouts***

- Represented borrower and affiliated companies involving workout of \$900 million securitized loans secured by hotels and resorts, equity interests, and other assets located in the United States
- Represented borrower and affiliated companies involving \$800 million loans secured by hotels and resorts, receivables, and other assets located in the United States and equity interests in foreign holding companies
- Represented senior lender in Participation Financing involving workout of Credit Facilities of co-senior lenders and junior lender and Note Exchange Offering (Total workout value of over \$300 million; client participation value of \$50 million)
- Represented borrower and affiliated companies involving \$165 million loans secured by timeshare resorts receivables, inventory, intellectual property; and real property located primarily in the Southeastern United States
- Represented hotel group in the \$100 million refinancing of multi-state hotel properties
- Represented international holding companies and affiliates involving \$30 million acquisition loan secured by hotel property located in the Atlanta International Airport Concourse
- Represented borrower involving \$26.4 million conveyance and loan assumption transactions involving hotel property located in Florida
- Represented borrower involving \$2 million medical equipment financing
- Represented lender involving \$3 million revolving credit facility
- Represented lender involving \$1.8 million construction equipment financing

### ***Bond Issuance***

- Represented issuer in \$180 million industrial development revenue bonds issuance for major U.S. university facilities
- Represented underwriter in connection with \$13,250,000 industrial development revenue bonds issuance for improvements to educational facilities
- Represented issuer in \$12.5 million revenue bonds issuance for construction of health care facilities
- Represented underwriter in the bond refinancing of major U.S. university facility improvement project

### ***Mergers and Acquisitions***

- Represented acquirer in asset purchase of hotel and timeshare resort
- Represented DIP lender in acquisition of OTCBB trading biotechnology company
- Represented acquirer in assets purchase of commercial airline pilot training facilities from major aeronautical university
- Represented Malaysian company's \$20 million acquisition of U.S. tire manufacturer
- Represented large public U.S. banking group in a multibillion-dollar merger of 18 income partnership funds
- Represented U.S. media group in \$250 million sale
- Assisted merger of blood bank industry non-profit corporations (combined revenues of over \$300 million)
- Represented acquirer in \$15 million asset purchase of Assisted Living Facility
- Represented target in \$3 million asset sale of Canadian electronic component manufacturer

- Represented *Fortune* 50 company in \$30 million acquisition of Georgia technology company
- Represented acquirer in \$10 million asset purchase of New York recorder stylus manufacturer
- Represented *Fortune* 10 technology company in a multi-million-dollar buy-out of equity interest in transportation joint venture
- Represented target in \$3 million sale of medical practice
- Represented purchaser in acquisition of group of medical practices
- Represented target in \$1.25 million asset sale of mail service franchises
- Represented acquirer in \$1 million purchase of assets of a North American fleet managing system company from receivership
- Represented *Fortune* 250 construction company in multi-million stock divestiture of construction division

### ***Commercial Transactions***

- Represented *Fortune* 10 company in \$4 million sale of power generation system and teaming agreement with Malaysian company
- Represented *Fortune* 10 company in connection with privatization of Oman power system project
- Represented *Fortune* 10 company in connection with teaming agreement for sale and development of energy control systems in Australia
- Represented *Fortune* 10 company in negotiation and drafting of sale and service agreements for a digital satellite communications system
- Negotiated with national railway systems and prepared Purchase, Services and License Agreement for PinPoint Locomotive Tracking System

### ***Venture Capital Transactions***

- Represented Investors and Issuer with EB-5 investments in U.S. hospitality and real estate development projects
- Represented Chinese investment group's multi-tranche investment in publicly traded medical device manufacturing company
- Represented real estate developers and investors in Reg D private placements
- Represented foreign investors in Reg S offerings by real estate developers
- Represented private equity fund's investments in senior living facilities developers and operators
- Represented private equity fund's investments in portfolio companies
- Represented multi-national auto parts manufacturer in \$35 million private equity transaction
- Represented multiple technology start-up Issuers in Series A and Series B in \$250,000 to \$20 million rounds
- Represented *Fortune* 50 company in \$3 million venture capital investment in California technology start-up target
- Represented international golf academy in \$5 million private equity investment
- Represented Internet start-up Issuer in \$1.25 million convertible debt offering
- Represented technology start-up Issuer in \$750,000 bridge loan/warrant issuance
- Represented technology start-up Issuer in \$350,000 bridge loan/warrant issuance

### ***International Transactions***

- Represented U.S. helicopter manufacturer in stock sale to Chinese-owned enterprise
- Represented U.S. biotechnology firm in multibillion-dollar licensing and technology transfers in East Asia and India
- Represented U.S. company in tire manufacturing joint ventures in China, P.R.C.
- Represented U.S. publicly traded company in connection with technology transfer and licensing agreement with German company
- Assisted Chinese parent company in the recapitalization of U.S. subsidiary
- Established joint venture agreements for Chinese flight training joint ventures in China
- Represented Korean company in the buy-out of Korean joint venture by publicly held U.S. paper company

- Represented Chinese-Japanese manufacturing joint venture in establishing North American distributorships
- Represented U.S. and Chinese companies in connection with OEM and manufacturing agreements
- Represented Chinese companies in connection with commodities and minerals purchase and sale agreements
- Represented French aviation company in a joint venture with Mexican airline

## Courts & Bar Associations:

- Florida
- The U.S. District Court for the Middle District of Florida
- The U.S. District Court for the Southern District of Florida
- The American Bar Association
  - Business Law Section, China Law Committee, International Law Section
- The Florida Bar Association
  - Business Law Section, International Law Section
- The Miami-Dade County Bar Association

## Professional Honors & Awards:

- Florida Legal Elite, Florida Trend Magazine (Florida Trend Media Company), 2011
- The Hottest Lawyers, Asian Legal Business Magazine (Thomson Reuters Corporation), 2009
- Hot 25: The Legal High Flyers of the Year, Asian Legal Business Magazine China Magazine (Thomas Reuters Corporation), 2009

## Professional & Civic Affiliations:

- Florida Hospital Foundation, Member of the Board
- National U.S. Hong Kong Business Association, Former Chairman and Board Member
- The Accountant Attorney Networking Group of Florida (AANGFL), Advisory Board Member
- New Hope for Kids, Legal Counsel, Board Member
- City of Orlando Minority and Women Enterprises Certification Board, Chairman
- Advisory Board for Rollins College, Member
- Florida International University, International Business Advisory Board Member
- Dean's Advisory Circle for Barry University Andreas School of Business, Member
- Metro Orlando International Affairs Commission, Board Member
- U.S. Pan-Asia Chamber of Commerce, President
- Asian-American Chamber of Commerce (Miami and Orlando), Board Member
- Global Business Advisory Board of Orlando Regional Chamber of Commerce, Member
- Florida-China Association, Inc., Legal Counsel, Board Member
- Association of Bi-National Chambers of Commerce of Florida, Representative
- Asian American Federation of Florida, Inc., Board Member
- Greater Orlando Asian American Bar Association, Co-Founder
- Citrus Club Board of Governors, Member
- Hong Kong Association of Florida, President

## Presentations & Publications:

- Co-Author, Winter 2017 International Law Quarterly – Focus on International Internal Investigations. Asia Section: "China adopts new cybersecurity law", "South Korea takes steps to regulate Bitcoin", "Singapore proposes changes to copyright law", "India passes law to regulate real estate transactions". (Pages 27 & 28). Access the full magazine [here](#)
- Co-Author, "Fall 2016 International Law Quarterly – Special Cuba Edition." Chief of the Asia Region Section: China,

Korea and Singapore--Page 39. Access the full article here

- Quoted, "Robert Q. Lee: New Florida manufacturing law to grow local industry," Orlando Business Journal (October 4, 2013)
- Co-Author, "China," Money Laundering, Asset Forfeiture and Recovery and Compliance- A Global Guide, published by LexisNexis (November 2011)
- Co-Author, "Private Equity and Hedge Fund Investments in Bank Holding Companies: Finding a Safe Harbor in the Federal Reserve's Regulatory Maze," Bloomberg Banking and Finance Law Report (July 2011)
- Co-Author, "Recent Developments: Avoiding the Pitfalls of 'Hidden Rules' Chinese Graft Laws and the FCPA," ABA China Law Reporter, 6.1 (2010)
- Author, "China and Latin America: Striking a New Balance," China Business Law Journal, 1.1 (2009)
- Author, "China's Rising Interest in Latin America," The China Business Review (September/October 2009)
- Author, Note: "The Presumption Against Extraterritorial Application of the National Environmental Act: Has the Iron Curtain Been Lifted?" Environmental Defense Fund v. Massey, 986 F.2d 528 (D.C. Cir. 1993); 29 Land and Water L. Rev. 533 (1994)
- Quoted in business and industry publications, including The Wall Street Journal, World Expo and Global Finance Magazine; Published on Web sites, including Nasdaq.com and Law360.com
- Panelists at the Goals Conference Chamber. (June 17, 2016)
- Speaker, "Foreign Direct Investment: Trends & Successful Strategies," 2013 Florida ACG Capital Connection, Orlando, Florida (2013)
- Speaker, "Beyond 101: Building a China Practice – Best Practices of Success in China," San Diego Chinese Attorneys Association, San Diego, California (2013)
- Speaker, "Corporate Forms, Best Practices, and Cross Border Tax Issues for Success in China," NAPABA Southeast Regional Conference, Tampa, Florida (2013)
- Speaker, Michigan Chapter of ACC's Eighth Annual State of the Law Update for In-House Attorneys, Livonia, Michigan (2013)
- Speaker, China Goes Global Conference, Harvard University, John F. Kennedy School of Government, Cambridge, Massachusetts (2012)
- Speaker, "Doing Business with China and Asia," Orlando Regional International Council and Orlando Regional Realtors Association, Lake Nona, Florida (2012)
- Panelist, "Miami's Asia Summit: Addressing the Dynamics of the Relationship between the United States, Latin America, and Asia," Greater Miami Chamber of Commerce's International Business Development Group, Miami, Florida (2012)
- Expert Panelist, "Business Without Borders: Sourcing Asia," HSBC Bank USA, South Florida Business Journal, Fort Lauderdale, Florida (2011)
- Speaker, "Business Without Borders: Doing Business in Latin America," HSBC Bank USA, Business Without Borders Panel Discussion, Coral Gables, Florida (2011)
- Speaker, "Doing Business in Korea," Korean Economic Institute, Rollins College, Crummer Graduate School, Winter Park, Florida (2011)
- Moderator, "Financing Opportunities in Turbulent Times," Global Intelligence Briefing, Greater Miami Chamber of Commerce, Miami, Florida (2011)
- Moderator, "China Business Panel," Annual Asian Business Conference, Florida China Association, Inc., Miami, Florida (2011)
- Speaker, "Chances and Challenges for Issuers and Financial Service Providers in German and Chinese Capital Markets," The Primerus International Transactional Services Practice Group Webinar, Miami, Florida (2011)
- Speaker, "Developing an International Strategy," World Trade Center Orlando, Florida (2011)
- Speaker, "Transacting Business in Brazil," Brazilian-American Chamber of Commerce of Florida, Miami, Florida (2011)
- Speaker, "IPR and Dispute Resolution," Beware of the Dragon, Rollins College, Winter Park, Florida (2010)

- Speaker, “Future Path of China and Chinese Companies,” China Goes Global Conference, Harvard University, John F. Kennedy School of Government, Cambridge, Massachusetts (2010)
- Speaker, “Venture Capital, Private Equity, Renminbi Fund; Chinese Growth, Enterprise Market and Corporation Listing,” Harbin Mundell International Finance and Capital Forum, Harbin, China (2010)
- Speaker, “Infrastructure: Investing in Long Term Assets,” Latin America China Investors Forum, Beijing, China (2009)
- Speaker, “Doing Business in Today’s PRC,” Window to China: Wujin, Grand Hyatt Atlanta, Georgia (2009)
- Speaker, “China: The Challenge of Doing Business in a Volatile Global Economy,” U.S. Commercial Service, Fort Lauderdale-Davie, Florida (2008)
- Speaker, “Doing Business in China,” UBS Financial Services, Inc., Boca Raton, Florida (2008)
- Speaker, “Negotiating International Contracts,” HSBC Bank, Miami, Florida (2006)
- Speaker, “Hong Kong – Succeeding in China with CEPA,” Hong Kong Trade Development Council/World Trade Center Orlando, Florida (2004)
- Speaker, “Hong Kong – The Established and Transparent Legal System,” Hong Kong Trade Development Council/World Trade Center Orlando, Florida (2002)
- Speaker, “Export Readiness Training,” State of Florida Small Business Development Commission, International Programs, Florida (2001)
- Speaker, “Preparing, Structuring and Negotiating an International Deal,” World Trade Center Orlando, Florida (2001)

## Practice Areas

Business & Corporate Law

International Law

Real Estate

Banking & Finance Law

Mergers & Acquisitions

Latin America & Caribbean Representation

Asia Representation

BMD Ventures

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